



What satisfied tenant representation clients have said ...

- “With a build-to-suit project, you get a one-time shot. You need all the experience and expertise you can get. Jim does whatever it takes to get the deal and the building done.”

Diane Reboulet, RE Operations Director, BDM International, Inc.

- “Jim’s ability to communicate was very, very good. He was always upfront about where we were, and always closed the communication loop. Without his constant attention to communication, the deal might not have happened.”

Peter Van Haften, RE Operations Manager, TRW Space and Electronics Group

- “Jim combines his expert knowledge of the real estate industry, his enthusiasm and energy, and his understanding of our corporate personality, producing an indispensable resource for a rapidly growing company. We consider him to be one of the essential contributors to our company.”

David Karlgaard, PEC Solutions, Inc.



About Jim Wright



Jim Wright has spent 25+ years in the real estate industry as a developer, building owner and tenant and landlord representative.

His outstanding track record with large government contractors and high-tech firms, coupled with his excellent communication and negotiation skills, have built his reputation of honesty, integrity and service throughout the real estate community.

Jim is an award-winning real estate broker and a CPA (inactive) licensed in the Commonwealth of Virginia. He resides in Vienna, VA with his son, A.J.

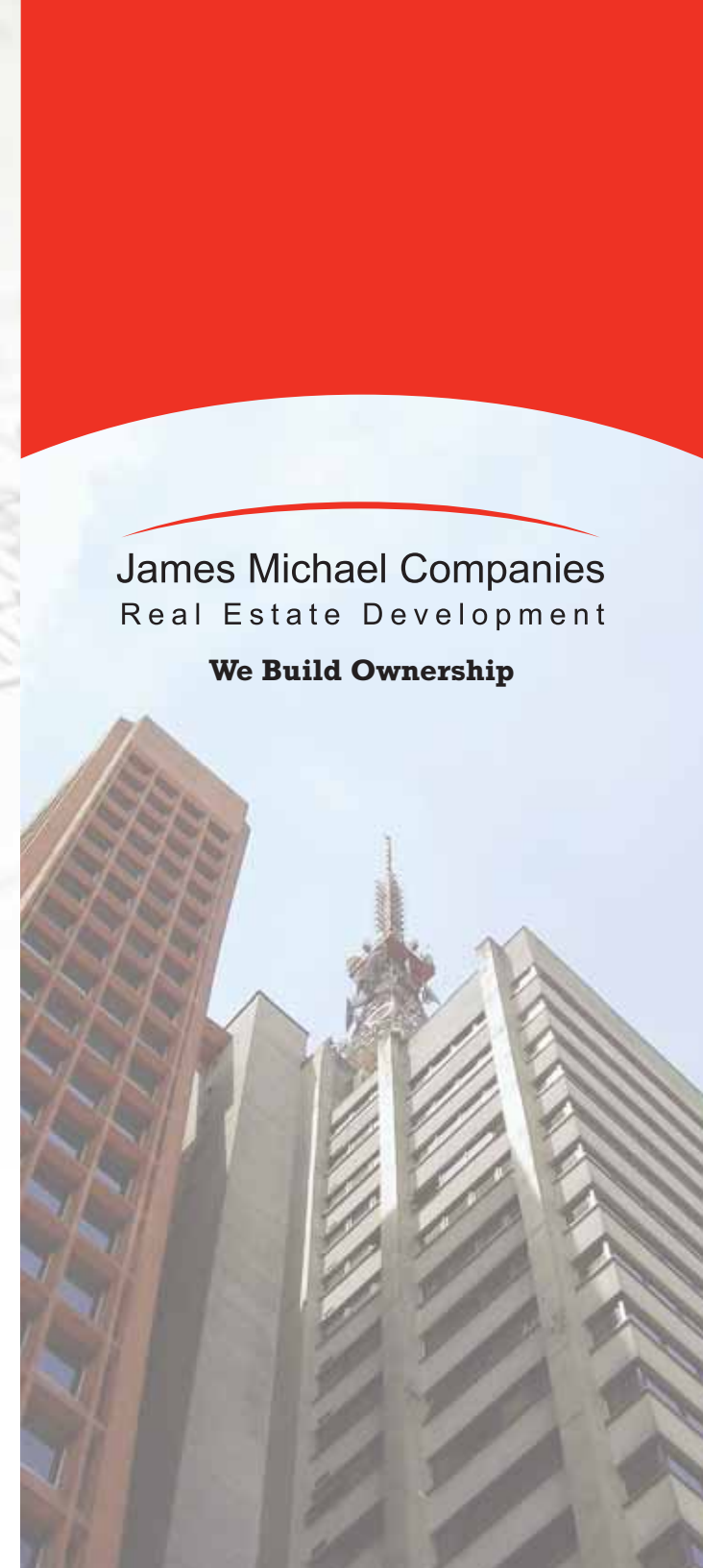
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James Michael Companies
Real Estate Development

We Build Ownership

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Office space can be the single largest financial commitment your organization makes.

Ninety percent of all commercial tenants lease. But you can build the space that your organization needs — *and* build equity.

James Michael Companies (JMC) is a commercial real estate development firm that oversees every part of the build-to-suit process for your organization, from needs-assessment to negotiating the best financial terms to navigating your venture's successful outcome. Our specialty is superlative service in a tight time frame.



How JMC helps you build

We help you build to suit. We construct a personalized deal that fits your organization's needs and resources.

We help you build equity. We'll build the building, and then use our financial expertise to offer you the best possible investment terms.

We help you build contacts. We're committed to long-term relationships, so you have business partners and colleagues invested in your future success.

We help you build confidence. We promise to treat you with honesty and respect. Our experience and steadfast tenacity have earned us a reputation of reliability, and give you confidence that your transaction will be handled with the utmost professionalism.

Our services

- site selection
- design
- process management
- financial consultation and negotiation
- capital acquisition

What JMC stands for

Honesty. We have an across-the-board, 100% "open book" policy.

Relationships. We're committed to our clients as people, and to their long-term success.

Community. We invest in local residents through our special service relationships with community non-profit organizations.